



# PMP CERTIFICATION



## WHY DO I NEED PMP CERTIFICATIONS?

You can find PMPs leading projects in nearly every country and, unlike other certifications that focus on a particular geography or domain, the PMP® is truly global. As a PMP, you can work in virtually any industry, with any methodology and in any location.

Employers benefit as well. When more than one-third of their project managers are PMP certified, organizations complete more of their projects on time, on budget and meeting original goals. (Pulse of the Profession® study, PMI, 2015.)

The PMP signifies that you speak and understand the global language of project management and connects you to a community of professionals, organizations and experts worldwide. Become a PMP and become a project hero.

Professional certifications are often highly recognizable and provide a great deal of credibility to the individual bearing the designation. In today's hypercompetitive business world, there are numerous reasons why a global Project Management certification matters.

The professional in project management (PMP) certification is the most important industry-recognized certification for project managers. PMP affords you the opportunity to lead projects in nearly every country and also work in virtually any industry, location which allows you to make use of any methodology.

Project management Institute (PMI), which has its headquarters in the U.S.A, offers eight certifications that demonstrate mastery of project management knowledge and competency, including the Project Management Professional (PMP) ® certification. The PMP certification has been earned by more than 650,000 practitioners and is growing worldwide.

PMI is the world's largest not-for-profit membership organization, for project management professionals. They diligently serve practitioners and contribute value to organizations worldwide by developing and administering best-in-class accredited certifications, including:

- PMP: Project Management professional
- PfMP: Portfolio Management Professional
- PgMP: Program Management Professional
- CAPM: Certified Associate in Project Management

- PMI-PBA: PMI Professional in Business Analysis
- PMI-ACP: PMI Agile Certified Practitioner
- PMI-SP: PMI Scheduling Professional

PMP Certification is for Professionals that are experienced project managers, responsible for all aspects of project delivery, leading and directing cross-functional teams.

## COURSE OVERVIEW

**Domain:** Defined as the high-level knowledge area that is essential to the practice of project management.

**Tasks:** The underlying responsibilities of the project manager within each domain area.

**Enablers:** Illustrative examples of the work associated with the task. Please note that enablers are not meant to be an exhaustive list but rather offer a few examples to help demonstrate what the task encompasses.

Domain	Percentage of Items on the Exam
I. People	42%
II. Process	50%
III. Business Environment	8%
<b>Total</b>	<b>100%</b>

## **DOMAIN I**

### **PEOPLE 42%**

#### **Task 1- Manage conflict**

- Interpret the source and stage of the conflict
- Analyze the context for the conflict
- Evaluate/recommend/reconcile the appropriate conflict resolution solution

#### **Task 2- Lead a team**

- Set a clear vision and mission
- Support diversity and inclusion (e.g., behaviour types, thought process)
- Value servant leadership (e.g., relate the tenets of servant leadership to the team)
- Determine an appropriate leadership style (e.g., directive, collaborative)
- Inspire, motivate, and influence team members/stakeholders (e.g., team contract, social contract, reward system)
- Analyze team members and stakeholders' influence
- Distinguish various options to lead various team members and stakeholders

#### **Task 3 - Support team performance**

- Appraise team member performance against key performance indicators
- Support and recognize team member growth and development
- Determine appropriate feedback approach
- Verify performance improvements

#### **Task 4 - Empower team members and stakeholders**

- Organize around team strengths
- Support team task accountability
- Evaluate demonstration of task accountability
- Determine and bestow level(s) of decision-making authority

#### **Task 5 - Ensure team members/stakeholders are adequately trained**

- Determine required competencies and elements of training
- Determine training options based on training needs
- Allocate resources for training
- Measure training outcomes

### **Task 6 - Build a team**

- Appraise stakeholder skills
- Deduce project resource requirements
- Continuously assess and refresh team skills to meet project needs
- Maintain team and knowledge transfer

### **Task 7 - Address and remove impediments, obstacles, and blockers for the team**

- Determine critical impediments, obstacles, and blockers for the team
- Prioritize critical impediments, obstacles, and blockers for the team
- Use the network to implement solutions to remove impediments, obstacles, and blockers for the team
- Re-assess continually to ensure impediments, obstacles, and blockers for the team are being addressed

### **Task 8 - Negotiate project agreements**

- Analyze the bounds of the negotiations for agreement
- Assess priorities and determine ultimate objective(s)
- Verify objective(s) of the project agreement is met
- Participate in agreement negotiations
- Determine a negotiation strategy

### **Task 9 - Collaborate with stakeholders**

- Evaluate engagement needs for stakeholders
- Optimize alignment between stakeholder needs, expectations, and project objectives
- Build trust and influence stakeholders to accomplish project objectives

### **Task 10 - Build Shared Understanding**

- Break down situation to identify the root cause of a misunderstanding
- Survey all necessary parties to reach consensus
- Support outcome of parties' agreement
- Investigate potential misunderstandings

### **Task 11 - Engage and support virtual teams**

- Examine virtual team member needs (e.g., environment, geography, culture, global, etc.)

- Investigate alternatives (e.g., communication tools, colocation) for virtual team member engagement
- Implement options for virtual team member engagement
- Continually evaluate effectiveness of virtual team member engagement

#### **Task 12 - Define team ground rules**

- Communicate organizational principles with team and external stakeholders
- Establish an environment that fosters adherence to the ground rules
- Manage and rectify ground-rule violations

#### **Task 13 - Mentor relevant stakeholders**

- Allocate the time to mentoring
- Recognize and act on mentoring opportunities

#### **Task 14 - Promote team performance through the application of emotional intelligence**

- Assess behaviour through the use of personality indicators
- Analyze personality indicators and adjust to the emotional needs of key project stakeholders

## **DOMAIN II**

### **PROCESS- 50%**

#### **Task 1 - Execute project with the urgency required to deliver business value**

- Assess opportunities to deliver value incrementally
- Examine the business value throughout the project
- Support the team to subdivide project tasks as necessary to find the minimum viable product

#### **Task 2 - Manage communications**

- Analyze communication needs of all stakeholders
- Determine communication methods, channels, frequency, and level of detail for all stakeholders
- Communicate project information and updates effectively
- Confirm communication is understood and feedback is received

### **Task 3 - Assess and manage risks**

- Determine risk management options
- Iteratively assess and prioritize risks

### **Task 4 - Engage stakeholders**

- Analyze stakeholders (e.g., power interest grid, influence, impact)
- Categorize stakeholders
- Engage stakeholders by category
- Develop, execute, and validate a strategy for stakeholder engagement

### **Task 5 - Plan and manage budget and resources**

- Estimate budgetary needs based on the scope of the project and lessons learned
- from past projects
- Anticipate future budget challenges
- Monitor budget variations and work with governance process to adjust as
- necessary
- Plan and manage resources

### **Task 6 - Plan and manage schedule**

- Estimate project tasks (milestones, dependencies, story points)
- Utilize benchmarks and historical data
- Prepare schedule based on methodology
- Measure ongoing progress based on methodology
- Modify schedule, as needed, based on methodology
- Coordinate with other projects and other operations

### **Task 7 - Plan and manage quality of products/deliverables**

- Determine quality standard required for project deliverables
- Recommend options for improvement based on quality gaps
- Continually survey project deliverable quality

### **Task 8 - Plan and manage scope**

- Determine and prioritize requirements
- Break down scope (e.g., WBS, backlog)
- Monitor and validate scope

### **Task 9 - Integrate project planning activities**

- Consolidate the project/phase plans
- Assess consolidated project plans for dependencies, gaps, and continued business value
- Analyze the data collected
- Collect and analyze data to make informed project decisions
- Determine critical information requirements

### **Task 10 - Manage project changes**

- Anticipate and embrace the need for change (e.g., follow change management practices)
- Determine strategy to handle change
- Execute change management strategy according to the methodology
- Determine a change response to move the project forward

### **Task 11 - Plan and manage procurement**

- Define resource requirements and needs
- Communicate resource requirements
- Manage suppliers/contracts
- Plan and manage procurement strategy
- Develop a delivery solution

### **Task 12 - Manage project artifacts**

- Determine the requirements (what, when, where, who, etc.) for managing the project artifacts
- Validate that the project information is kept up to date (i.e., version control) and accessible to all stakeholders
- Continually assess the effectiveness of the management of the project artifacts

### **Task 13 - Determine appropriate project methodology/methods and practices**

- Assess project needs, complexity, and magnitude
- Recommend project execution strategy (e.g., contracting, finance)
- Recommend a project methodology/approach (i.e., predictive, agile, hybrid)
- Use iterative, incremental practices throughout the project life cycle (e.g., lessons learned, stakeholder engagement, risk)

#### **Task 14 - Establish project governance structure**

- Determine appropriate governance for a project (e.g., replicate organizational governance)
- Define escalation paths and thresholds

#### **Task 15 - Manage project issues**

- Recognize when a risk becomes an issue
- Attack the issue with the optimal action to achieve project success
- Collaborate with relevant stakeholders on the approach to resolve the issues

#### **Task 16 - Ensure knowledge transfer for project continuity**

- Discuss project responsibilities within team
- Outline expectations for working environment
- Confirm approach for knowledge transfers

#### **Task 17 - Plan and manage project/phase closure or transitions**

- Determine criteria to successfully close the project or phase
- Validate readiness for transition (e.g., to operations team or next phase)
- Conclude activities to close out project or phase (e.g., final lessons learned, retrospective, procurement, financials, resources)

### **DOMAIN III**

#### **BUSINESS ENVIRONMENT 8%**

##### **Task 1 - Plan and manage project compliance**

- Confirm project compliance requirements (e.g., security, health and safety, regulatory compliance)
- Classify compliance categories
- Determine potential threats to compliance
- Use methods to support compliance
- Analyze the consequences of noncompliance
- Determine necessary approach and action to address compliance needs (e.g., risk, legal)
- Measure the extent to which the project is in compliance

## **Task 2 - Evaluate and deliver project benefits and value**

- Investigate that benefits are identified
- Document agreement on ownership for ongoing benefit realization
- Verify measurement system is in place to track benefits
- Evaluate delivery options to demonstrate value
- Appraise stakeholders of value gain progress

## **Task 3 - Evaluate and address external business environment changes for impact on scope**

- Survey changes to external business environment (e.g., regulations, technology, geopolitical, market)
- Assess and prioritize impact on project scope/backlog based on changes in external business environment
- Recommend options for scope/backlog changes (e.g., schedule, cost changes)
- Continually review the external business environment for impacts on project scope/backlog

## **Task 4 - Support organizational change**

- Assess organizational culture
- Evaluate impact of organizational change to project and determine required actions
- Evaluate impact of the project to the organization and determine required actions

## **OUR TRAINING METHODOLOGY**

Formal lectures

Case studies

Group exercises

Experience sharing

Role-Playing

## **TRAINING DURATION**

PMP Exam Preparatory Class spans for 6 weeks of Learning (Two Weekends of Instructor-Led and 4 weeks of Self paced Learning)

## **ASSUMPTIONS**

CERTIFICATION EDGE will be responsible for all training resources and materials.